

The Panasonic logo is displayed in white text on a dark, rectangular background with a subtle gradient. The text is in a bold, sans-serif font.

Panasonic

***Panasonic LED Road Lighting
for
Training Programme on Developing Project Proposals on
Climate Change Migration***

15 December 2016

**Panasonic Corporation Eco Solutions Company
Lighting Business Division
PT Panasonic Gobel Eco Solutions Sales Indonesia**

Panasonic was found in 1918 by Konosuke Matsushita. Last fiscal year we had a turnover about \$65 billion USD, We are committed to creating a better life and better world, continuously contributing to the evolution of society and to the happiness of people around the globe.

Panasonic Corporation

Founded in 1918

Net Sales : JPY7.7trillion (USD65Bil.)
(FY2014, ending March 2015)

Head office: 1048, Oaza Kadoma-shi,
Osaka, 571-8501, Japan

Employees: 254,084

Consolidated companies: 469



Founder
Konosuke Matsushita

Corporate Brand

Panasonic

Brand Promise

Panasonic is committed to creating a better life and better world, continuously contributing to the evolution of society and to the happiness of people around the globe.

Brand slogan

A Better Life, A Better World

Aiming to realize a better life for all its customers, and is promoting environmental initiatives as an important element in achieving that goal.

Panasonic Environmental Policy

A Better Life, A Better World

Aiming to realize a better life for all its customers, and is promoting environmental initiatives as an important element in achieving that goal.



Numerical Targets and Performance Levels under Green Plan 2018

Targets	Results in 2015
Size of contribution in reducing CO ₂ emissions: 47 million tons in 2015	Size of direct contribution: 43.12 million tons
	Additional size of indirect contribution: 10.47 million tons
Reduction in CO ₂ emissions per basic unit in logistics: By 46% or more in 2018 compared to 2005 (Japan and international)	39%
Reduction in CO ₂ emissions from offices: By 2% or more on yearly average until 2018 compared to 2007 (Self-owned buildings in Japan)	4.2%
Recycled resource utilization ratio: 16% or more in 2018	16.9%
Factory waste recycling rate: 99.5% or more in 2018	99.2%
Provide environmental education to 2 million children around the world by 2018	2.709 million children* ¹¹

Lighting Business of Panasonic

Panasonic has the No.1 position in Lighting in Japan.
Last fiscal year we had a turnover about USD2.7 billion.

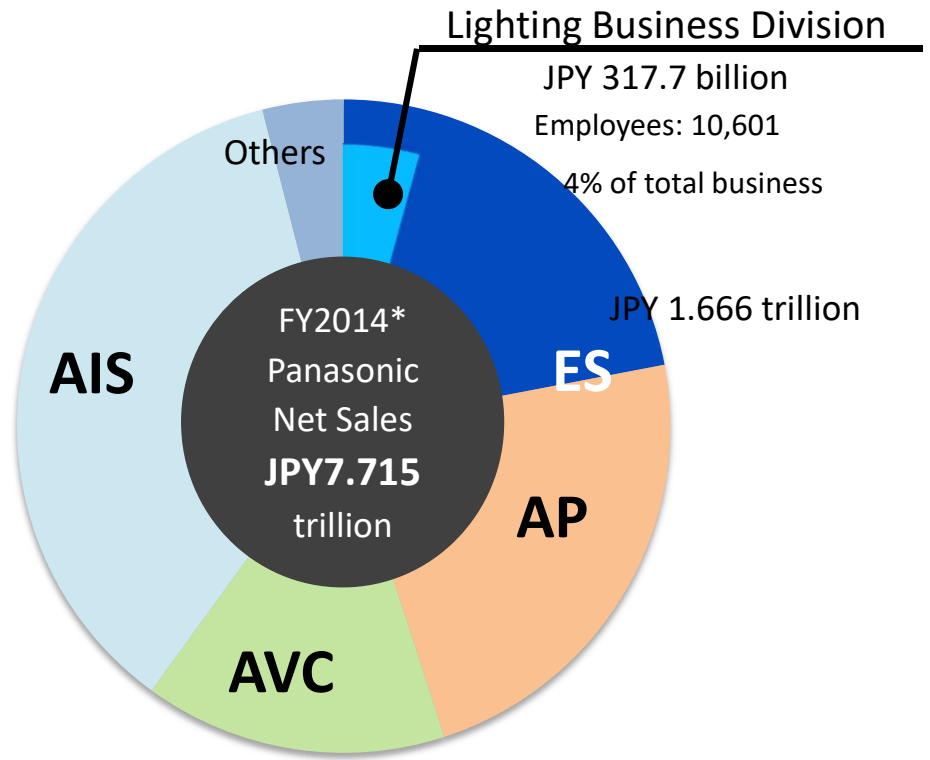
ES  **Lighting**
Energy System , Housing System

Eco Solutions Company

AP  **Appliances Company**

AVC  **AVC Networks Company**

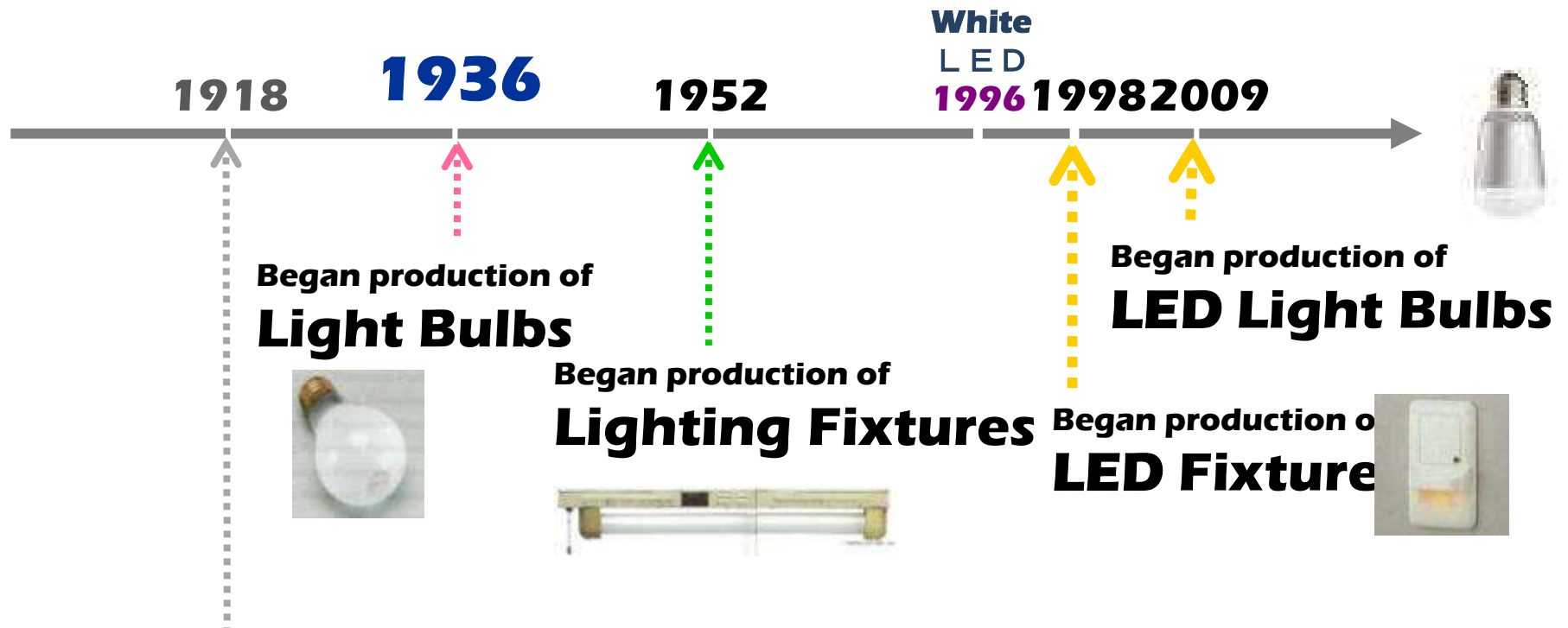
AIS  **Automotive & Industrial Systems Company**



*ending March 31, 2015

Panasonic Lighting Business History

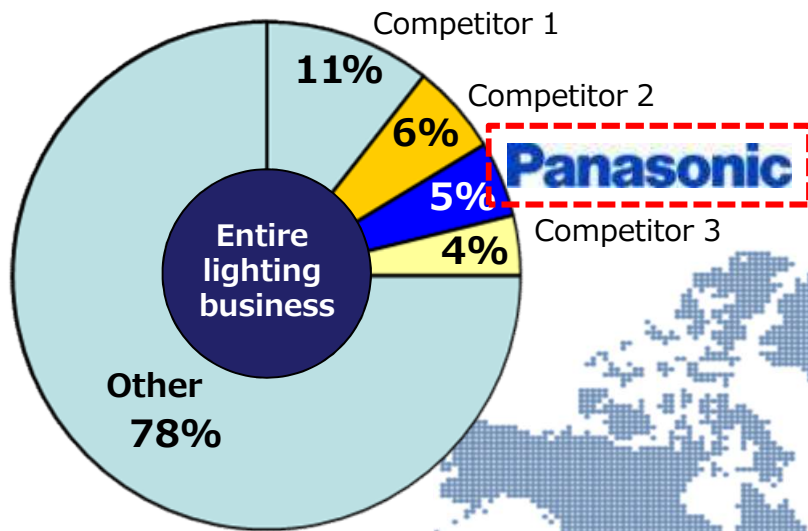
Panasonic has approx. 80 years history providing lighting products with advance technology.



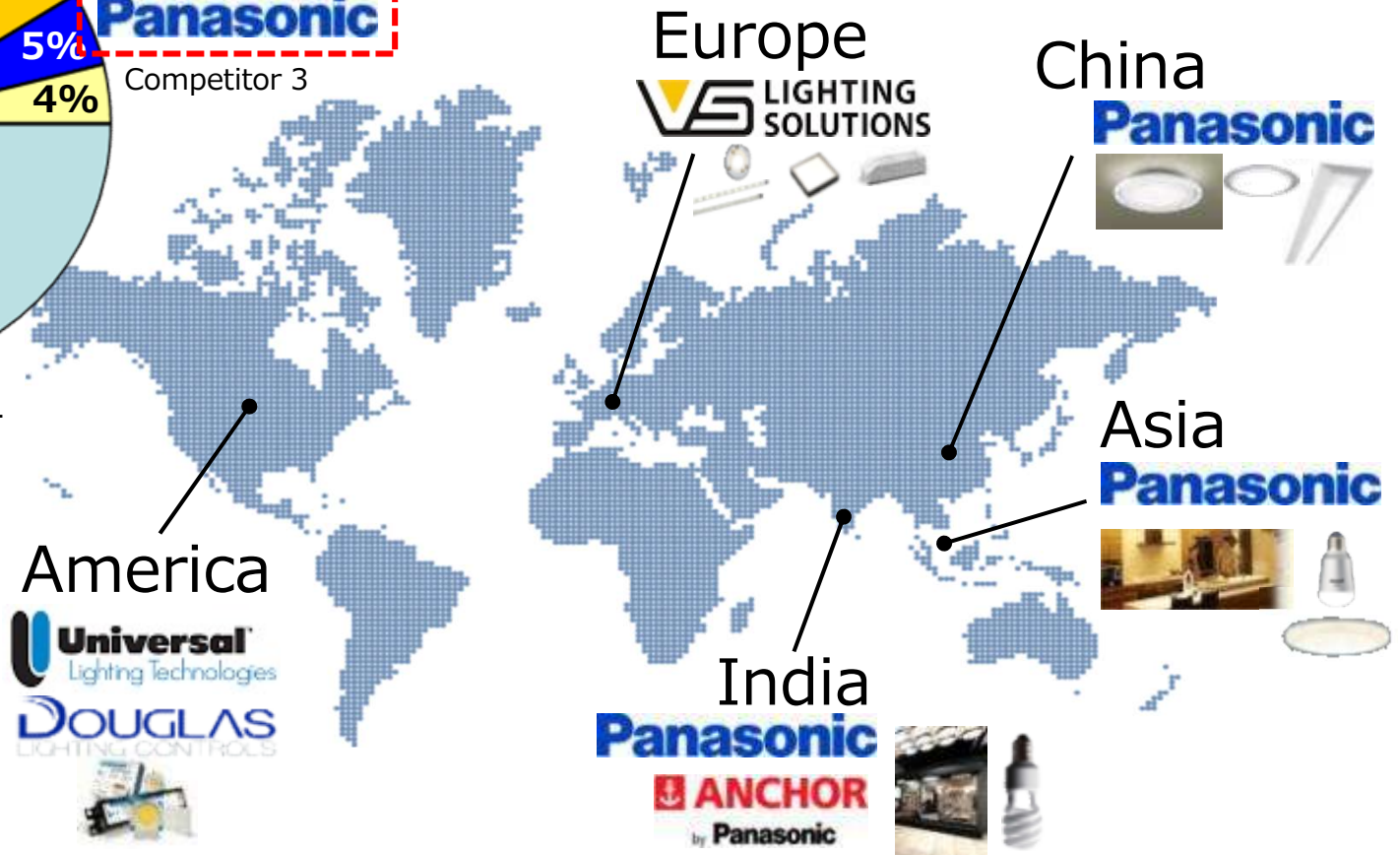
Matsushita Electric Houseware Manufacturing Works established by founder Konosuke Matsushita

Global position of Panasonic lighting business

Panasonic has expanded its lighting business outside of Japan. It is currently ranked 3rd in the world lighting market.



Survey as of October 2011 by Panasonic



Panasonic Lighting Business in Indonesia

Panasonic Corporation, Eco Solution Company, Osaka, Japan



Eco Solutions Company (Osaka, Japan)



Panasonic Tokyo Shiodome Building (Tokyo, Japan)



23 years Factory Operation

Indonesia Manufacturing Company Profile

Company	PT.PANASONIC GOBEL ECO SOLUTIONS MANUFACTURING INDONESIA
Factory Location	Jl. Rembang Industri Raya 47, PIER Pasuruan 67152. East Java, Indonesia Jl. Raya Narogong KM23,8 Cileungsi Bogor 16820 Jawa Barat
Production From	Feb 08 1993 (23 years)



Panasonic Road Lighting Concept

Contribution of LED Road Lighting

Panasonic's '3S' Contribution Concept

Safety (Traffic safety)



Well planned LED Road lighting provides traffic safety for both pedestrian and motorists.

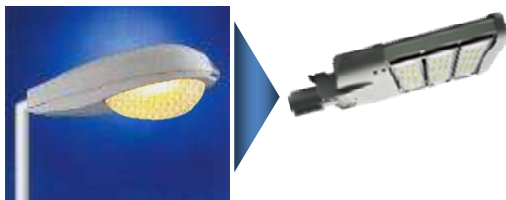
Security (Crime prevention)



Clear and High Color Rendering LED light provides crime prevention effect. (CRI > 70)

Especially urban residences are able to receive security benefit.

Saving (Energy Saving)



HPS250W



LED120W

LED street lights contribute to approximately 50% energy saving from the equivalent light output conventional street lights (HPS).

This benefit also will contribute to reduce carbon emission electricity cost.

LED Road Lighting product range

Specification summary of LED Road Lighting

	C -Series			S-Series		
View						
Model No.	NNP42900	NNP44902	NNP44904	NNP18904	NNP19908	NNP11912
System Power (W)	25	40	90	90	120	200
System Luminous Flux	3300 lm	5280 lm	9740 lm	10700 lm	14300 lm	21300 lm
Color Temperature (CCT)	5000K			5000K		
Power Supply	AC150-242V			AC120-242V		
Life Time (L70)	50,000 hrs			50,000 hrs		
IP rating	IP66			IP66		
Color Rendering Index (CRI)	>70			>70		
Surge Protection	15kV (Common mode)			15kV (Common mode)		
Angle Adjust	0,5,10deg adjustable			0,5,10,15deg adjustable		

CIE requirements for road lighting

CIE Pub115 2nd (2010) Lighting of Roads for Motor and Pedestrian Traffic

Lighting Class	Road surface				Threshold increment	Surround ratio
	Dry			Wet		
	L_{av} in $Cd - M_{-2}$	U_o	U_l	U_o	f_{TI} in%	R_s
M1	2.0	0.40	0.70	0.15	10	0.5
M2	1.5	0.40	0.70	0.15	10	0.5
M3	1.0	0.40	0.60	0.15	15	0.5
M4	0.75	0.40	0.60	0.15	15	0.5
M5	0.50	0.35	0.40	0.15	15	0.5
M6	0.30	0.35	0.40	0.15	20	0.5

MLIT (Japan) requirements for road lighting

Average road surface luminance

(Unit:
cd/m²)

		External road conditions		
		A	B	C
		“Continuously” affected by light from nearby buildings	“Intermittently” affected by light from nearby buildings	“Not” affected by light from nearby buildings
1. High speed roads		1.0	1.0	0.7
		-	0.7	0.5
2. Ordinary national roads	Important traffic routes	1.0	0.7	0.5
		0.7	0.5	-
	Less important traffic routes	0.7	0.5	0.5
		0.5	-	-

- For “cars only” roads among high speed roads, the figures in the second line can be applied.
- On ordinary national roads, if light –shielding equipment for oncoming car’s headlights is are installed centrally, the figures in the second line can be applied.

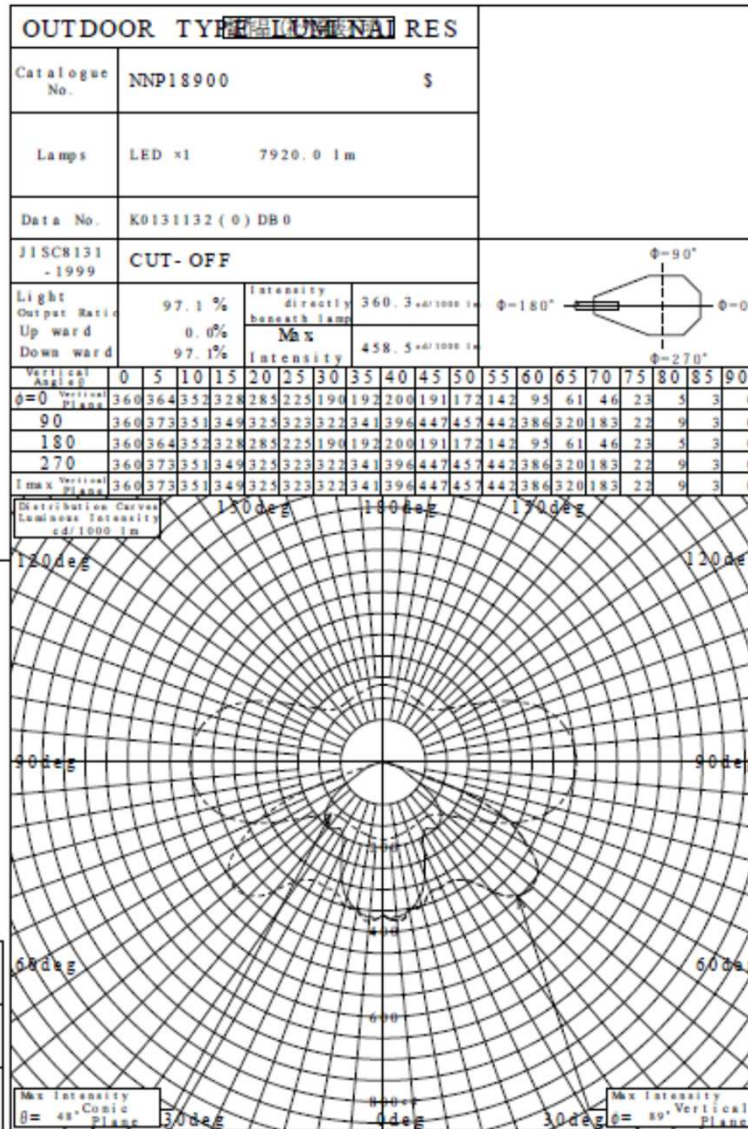
Exchange rate cd/m² to lux : 15lx/(cd/m²) for asphalt pavement

10lx/(cd/m²) for concrete pavement

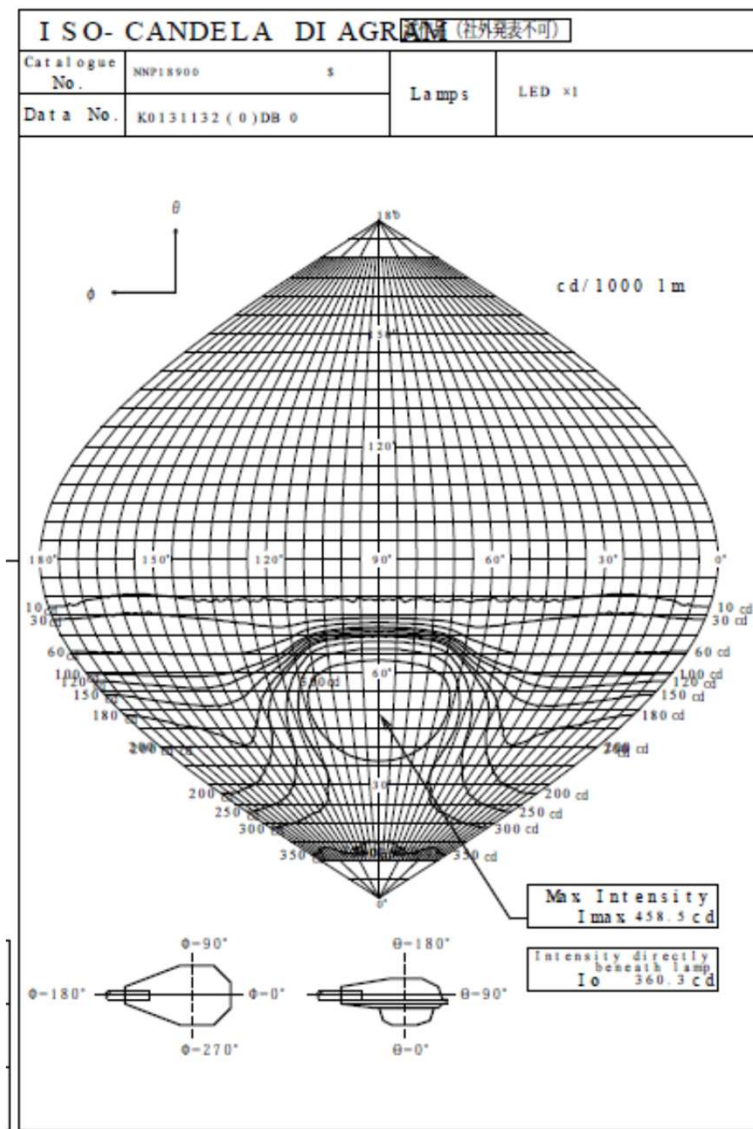
<Safety> Road Lighting Design (Calculation)

Photometric Distribution Data

PHOTOMETRIC DOCUMENTATION

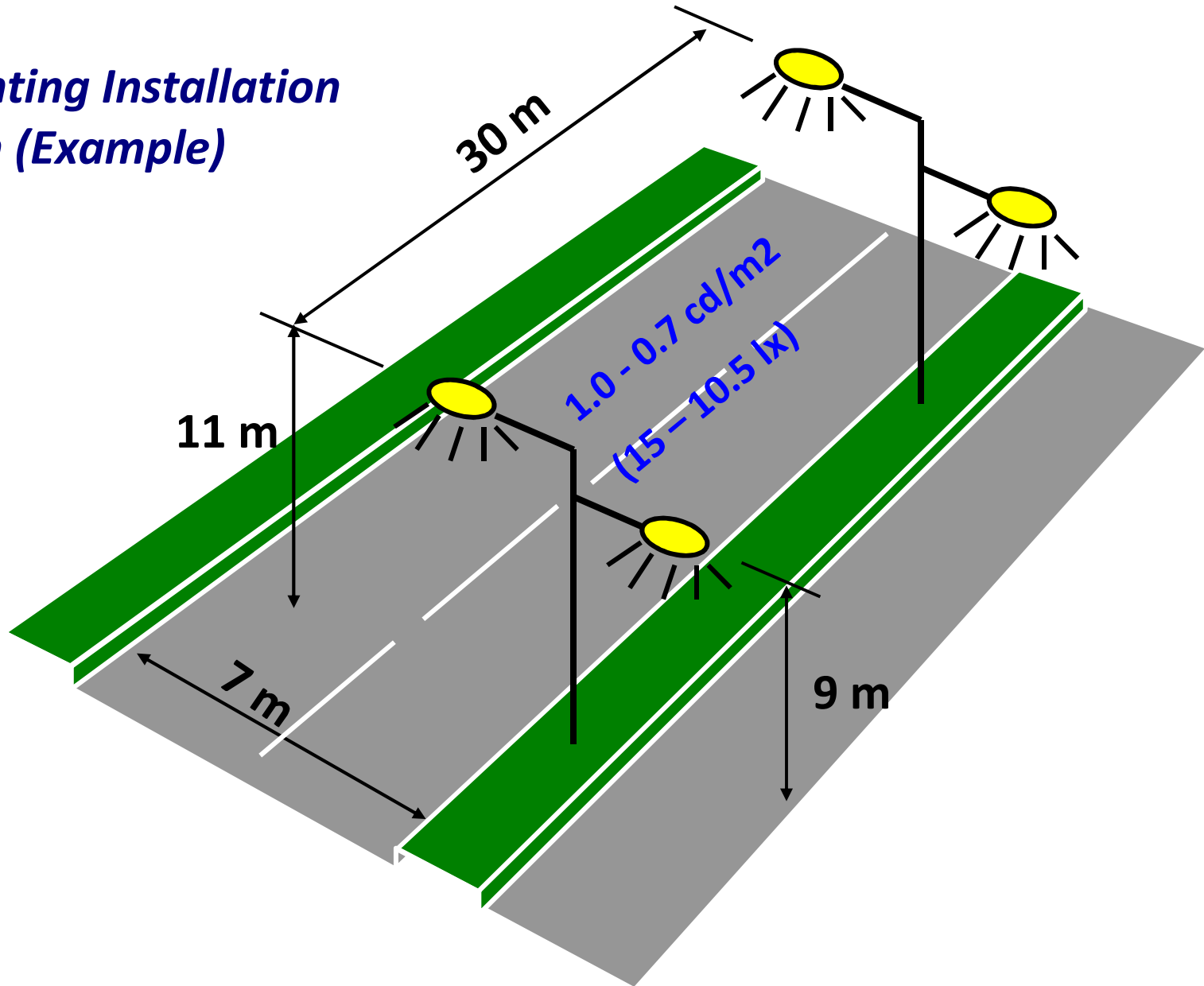


PHOTOMETRIC DOCUMENTATION

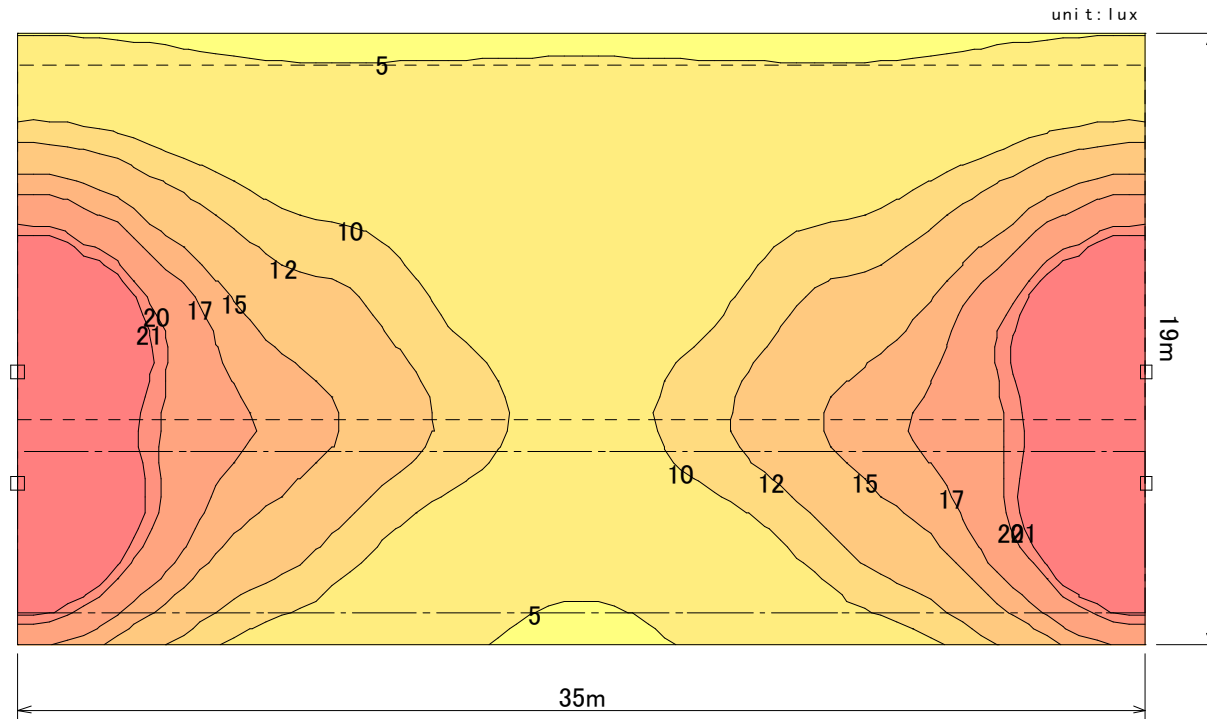


<Safety> Road Lighting Design (Calculation)

Road Lighting Installation Condition (Example)



Road Surface illuminance calculation Result



	□	□
Model No.	NNP18900	NNP15900
Lamp	LED*1	LED*1
Total Luminous Flux	7920 lumen	4950 lumen
Maintenance Factor	0.90	0.90
Light Distribution Code	#K0131132	#K0131126
Mounting Height	11 m	9 m
Quantity of Luminaire	2 sets	2 sets

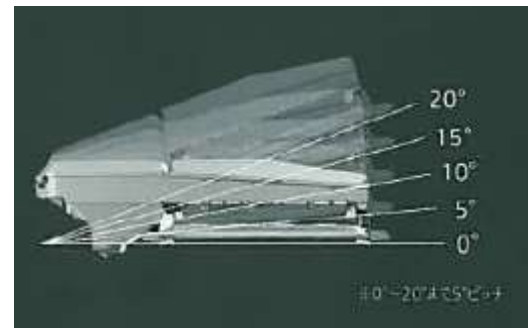
	-----	-----
Area	2 Lane road	1 Lane Road
Average Illuminance	12.1 lux	14.3 lux
Minimum Illuminance	5.1 lux	4.8 lux
Maximum Illuminance	29.1 lux	29.1 lux
E min./E ave.	0.416	0.334
E min./E max.	0.174	0.165

<Security> LED Road Lighting for small street

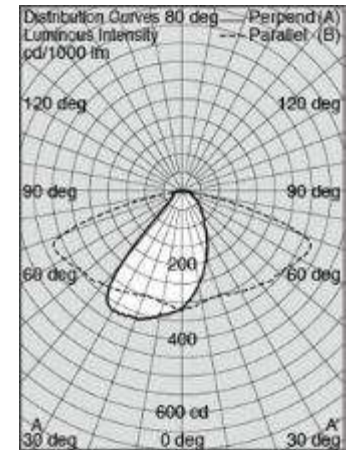
White LED light makes clear view



Optimizing light aiming for security lighting is required to avoid uncomfortable light pollution.



Adjustable angle of luminaire



Optimized light distribution design

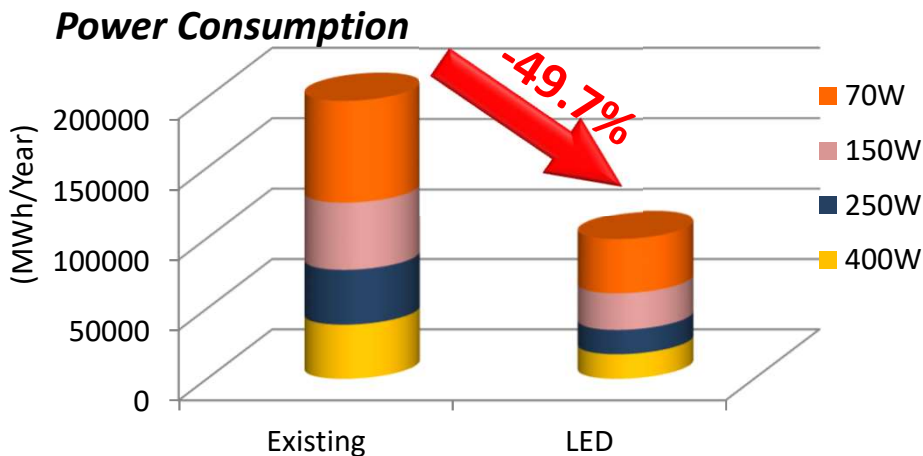


Optimizing light aiming

<Saving> Power Estimation in Jakarta, Indonesia

Power consumption and power saving estimation of Road lighting in Jakarta

Type	Installed Q'ty (Sets)	HPS (Existing)				LED				Saving		
		Input Power (W)	Total Electricity (MWh/Y)	Total Cost (Bil Rp/Y)	Carbon Emission (CO2-e/Y)	Input Power (W)	Total Electricity (MWh/Y)	Total Cost (Bil Rp/Y)	Carbon Emission (CO2-e/Y)	Total Electricity (MWh/Y)	Total Cost (Bil Rp/Y)	Carbon Emission (CO2-e/Y)
400W	20,000	440	38,544	46	28,137	200	17,520	21	12,790	21,024	25	15,348
250W	33,000	270	39,026	47	28,489	120	17,345	21	12,662	21,681	26	15,827
150W	66,000	165	47,698	57	34,820	90	26,017	31	18,992	21,681	26	15,827
70W	220,000	75	72,270	87	52,757	40	38,544	46	28,137	33,726	40	24,620
	339,000		197,538	237	144,203	450	99,426	119	72,581	98,112	118	71,622



Electricity

197,538 MWh/year → **99,426 MWh/year**
-98,112 MWh/year

Carbon Emission

144,203 ton/year → **72,581 ton/year**
-71,622 ton/year

Installed quantity is estimated from "SEMINAR PEMBINAAN DAN PEMANFAATAN SUMBER DAYA PERKOTAAN in Nov. 2012"

Electricity cost is estimated tariff 1,500Rp/kWh

Carbon Emission is estimated from exchange ratio in Jakarta (0.73kgCO2/kWh)

<Saving> Payback Calculation (Sample)

<Case Study>

HPS400W Existing luminaire will be replaced to LED 200W Luminaire

LED road lighting payback calculation

Operating condition

Place		Simulation1 Replace to LED	
Opening Hours / Day	Hrs/Day	12	
Opening Days / Year	Day/Year	365	
Opening Hours / Year	Hrs/Year	4,380	
Electricity Tariff	USD/kWh	0.15	

Lighting running cost calculation

	Unit	Existing	LED Light	Remarks
Model No		HPS400W	LED180W	
Input Power	W	440	200	
Installed Quantity	Nos.	1	1	
Lamp Type	-	HPS400	LED	
Yearly Power	kWh/Year	1,927	876	
Lamp life time	Hours	12,000	50,000	
Lamp Replace Time	Years	3	11	
Lamp maintenance cost	USD/pc	100	-	

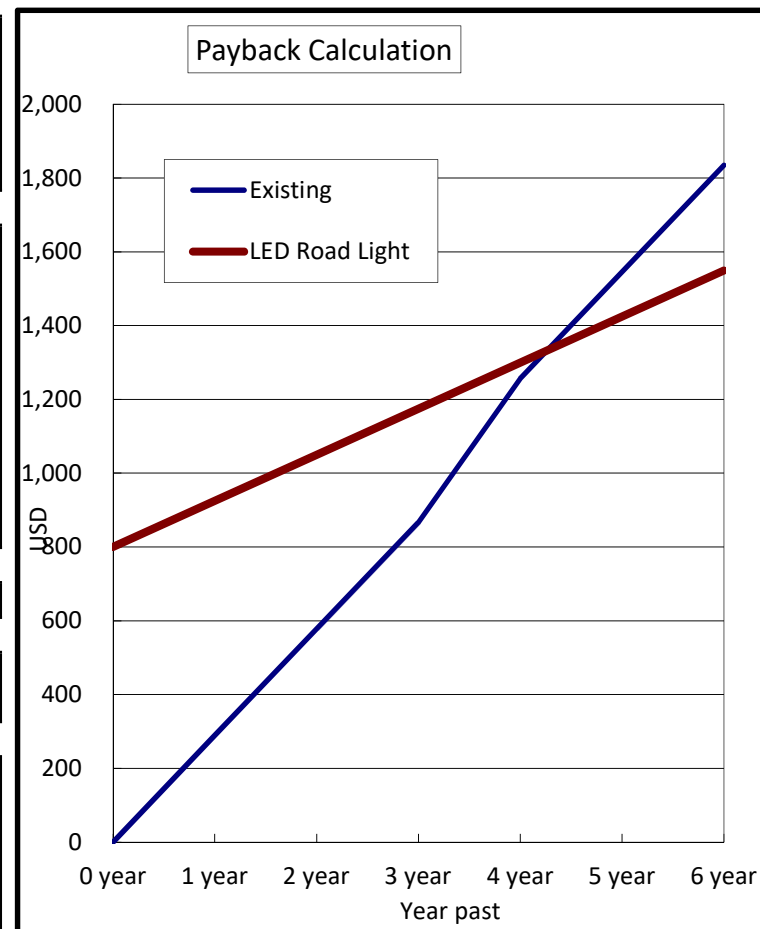
Total Electricity	USD/year	1,927	876

Initial Cost of Lightign Fixture

Luminarir price	USD / pc	0	800
Total initial cost	USD	0	800

Yearly Running Cost Reducing Calculation (USD)

	0 year	1 year	2 year	3 year	4 year	5 year	6 year
Existing	0	289	578	867	1,256	1,545	1,834
LED Light	800	931	1,063	1,194	1,326	1,457	1,588



Feature of Panasonic Road Lighting

As LED lighting has such a long lifetime, we perform various quality evaluations with our strict quality standards.

High-accuracy photometric distribution measurement



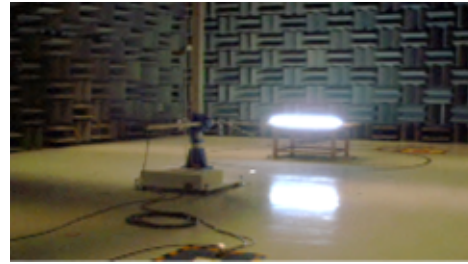
Surge Protection



Earthquakes Resistance



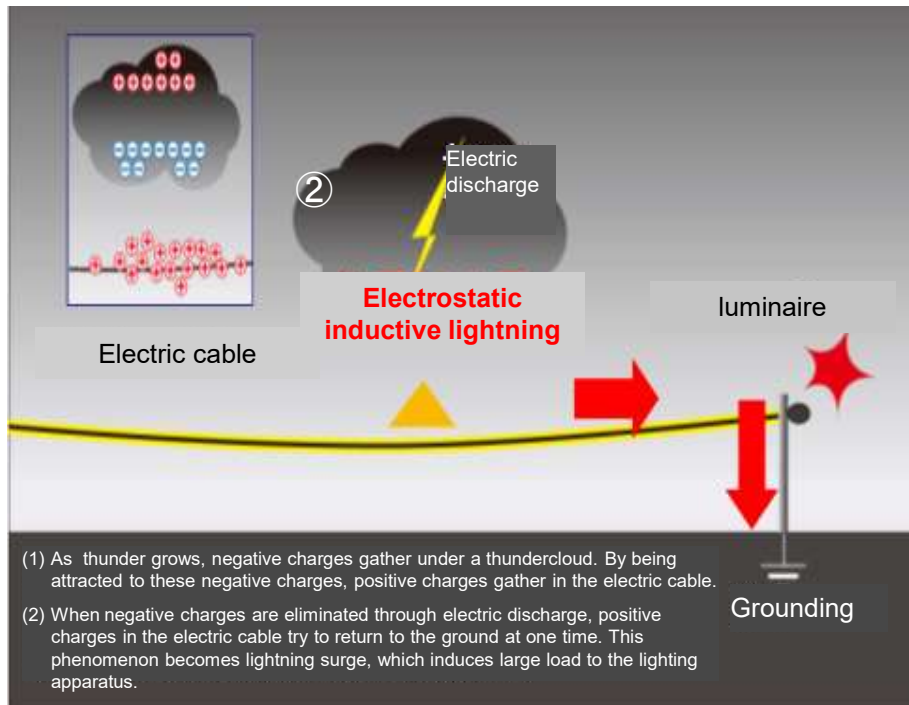
EMC (EMI & EMS)



Strong Wind (Typhoon) Resistance



Lightning Surge Protection



Institute of Electrical Installation Engineers
Inductive lightning overvoltage level distribution (Figure 1)

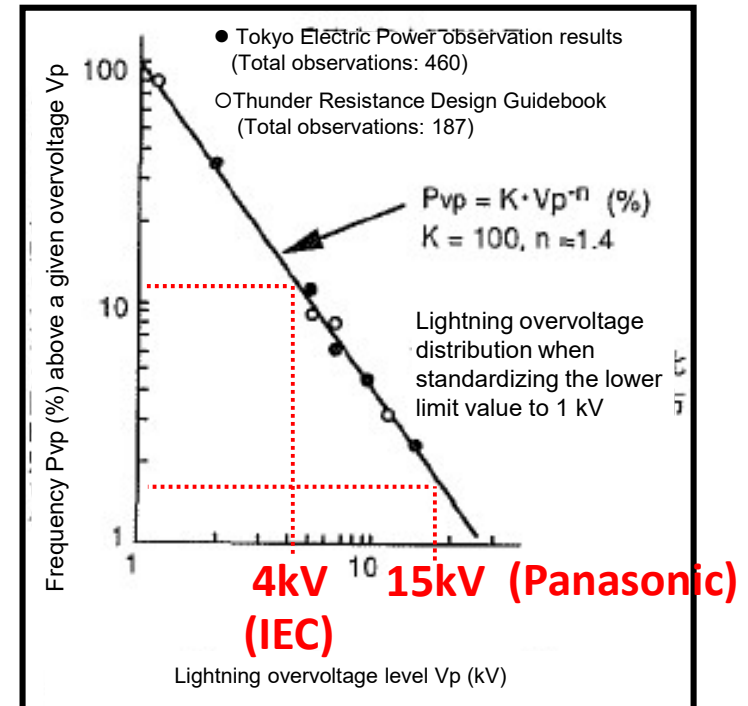
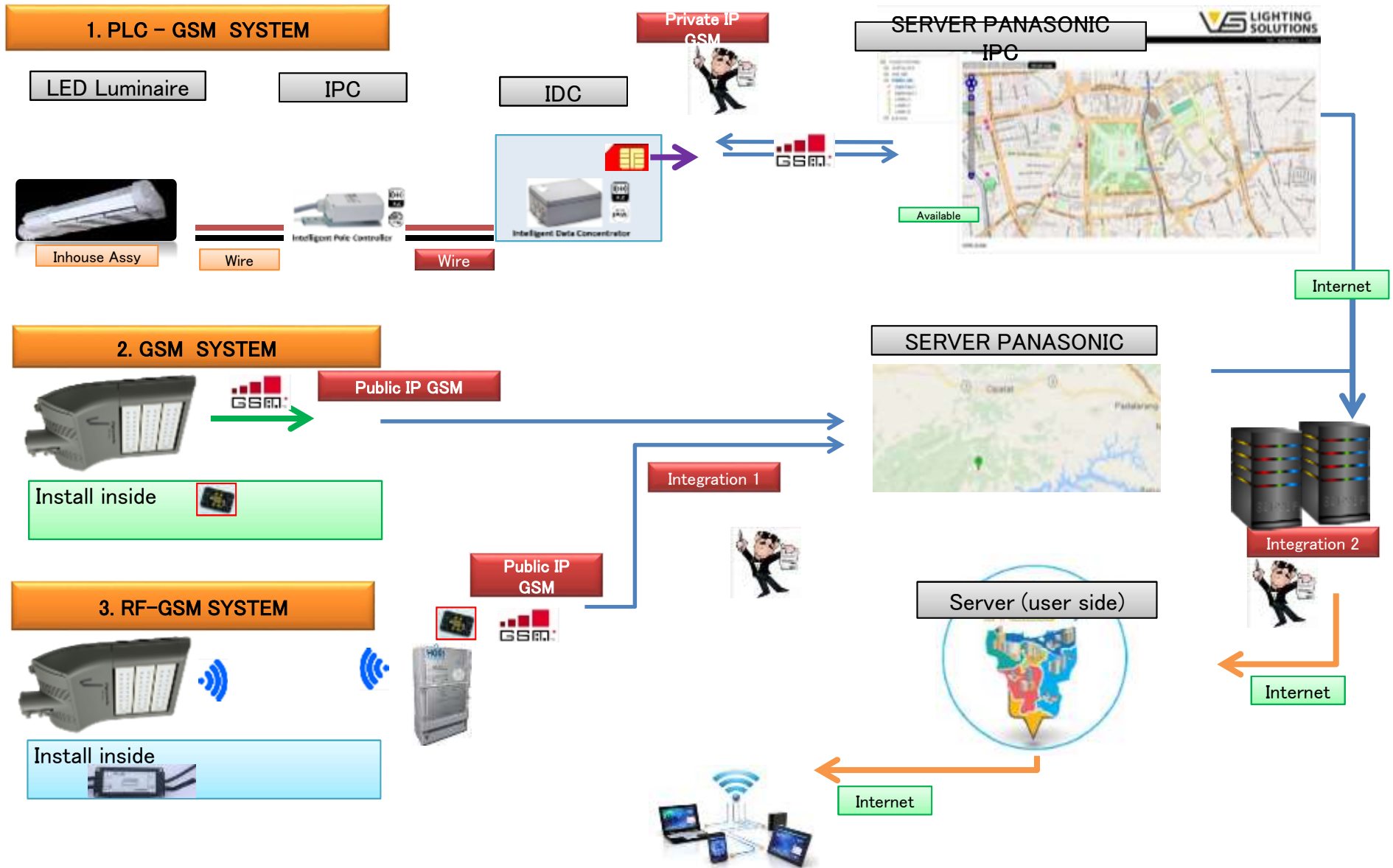


Figure 3.2.4 Low-pressure distribution line lightning overvoltage total distribution

Designed Protection level

- 15 kV surge protection design (between two power lines and ground: Common mode)
.... Approx. 4 times of IEC 4kV
- 15kV surge protection can cover 98% of inducted lighting occurred in Japan.
.... 4kV surge protection can cover only 80-90% of inducted lightning

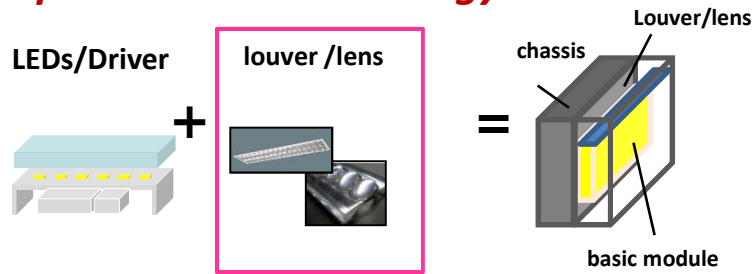
Panasonic Advanced Products (Smart Road Lighting)



Panasonic Advanced Products (Balustrade Luminaire)

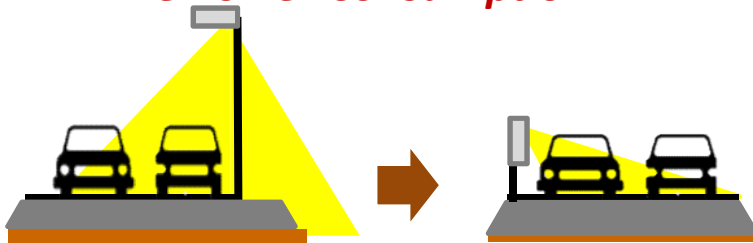
Balustrade Luminaire is new road lighting concept instead of pole lighting.

Optic Control Technology



Panasonic's LED device and optic control technology can provide Balustrade lighting avoiding glare for drives and make easy installation.

Minimize Power Consumption



Luminaires can be installed near road surface and it can be reduced non necessary light.

Minimize Installation Cost

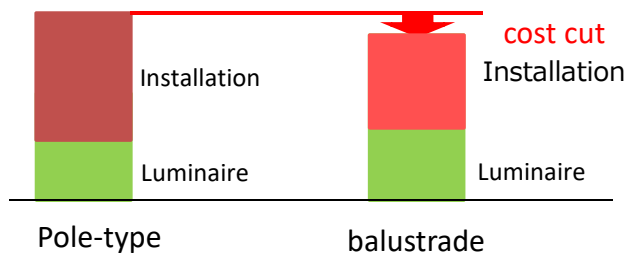
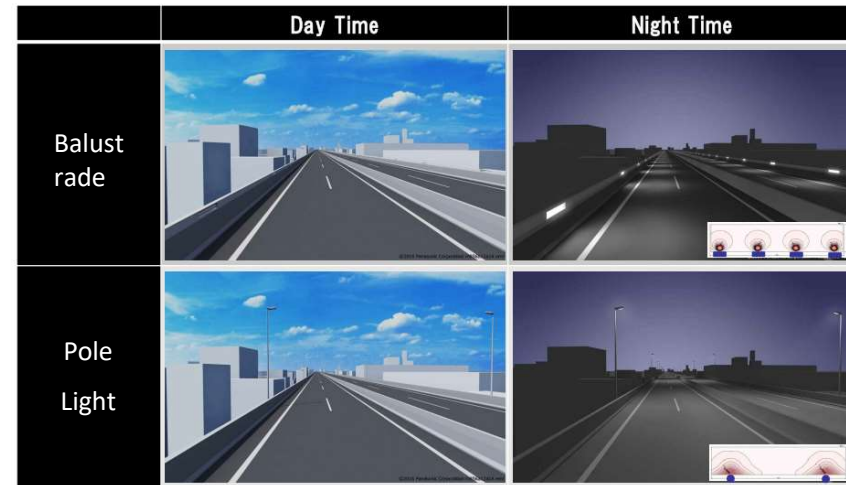


Image comparison



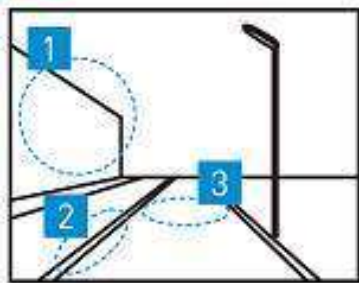
Installation Reference



Panasonic Advanced Products (Application)

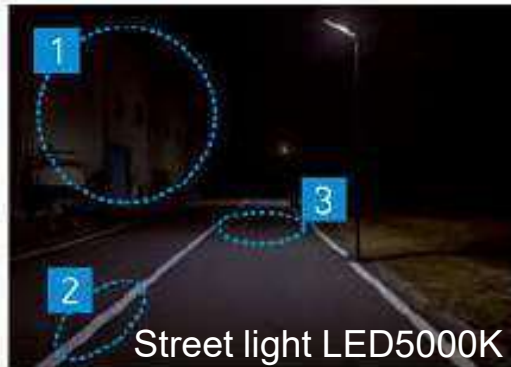
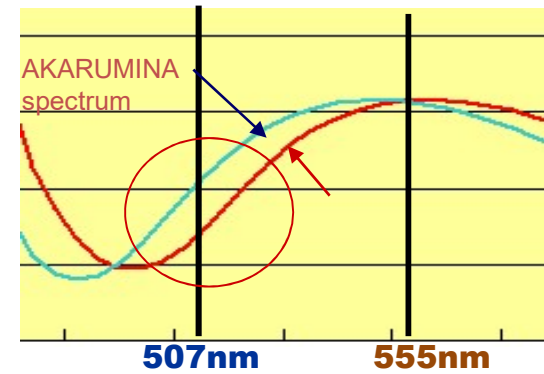
LED security light utilizing 'Purkinje effect'

Bluish light wave shows more clear and more safety in dark place through human eyes

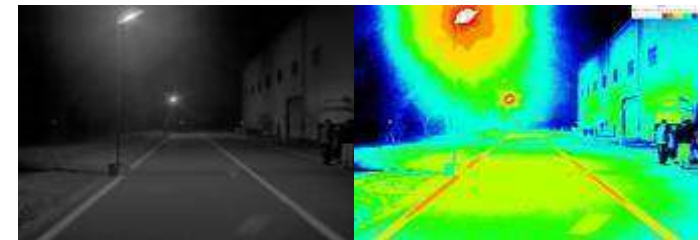


Purkinje effect

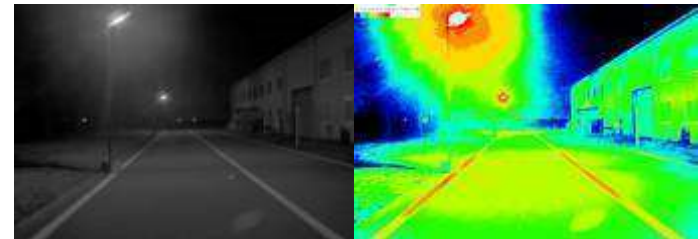
- 1 Wall of the buildings look brighter
- 2 White line of the road look brighter
- 3 Surface of road look brighter and uniformly



(1) 5000K brightness distribution



(2) 8000K brightness distribution



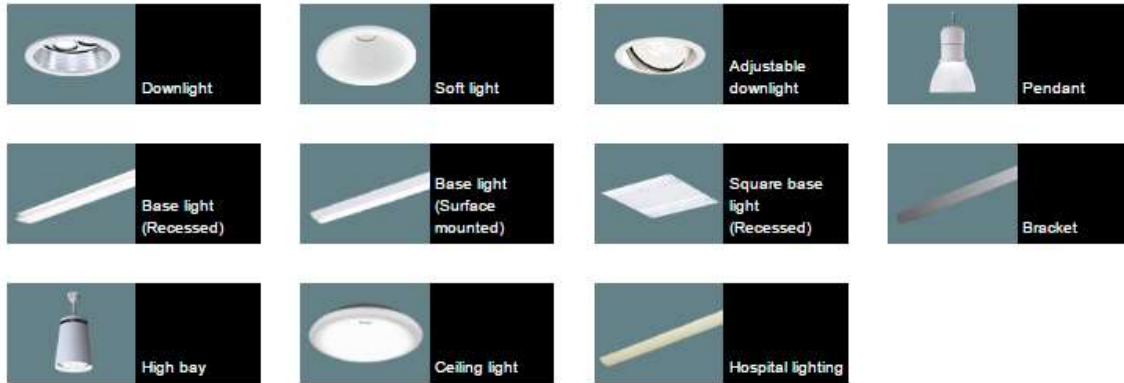
Street light



Makes pedestrians feeling safe

***Panasonic LED Lighting Products
and
Job References***

Indoor



Outdoor



» Residential Lighting



Project Reference in Indonesia



Grand Indonesia, Jakarta



LIPPO Mall Puri, St Moritz



AEON Mall BSD



Cihampelas walk, Bandung

Project Reference in Indonesia



Anho Bio Prima Jakarta



Motion Blue, Jakarta



Maranatha University, Bandung



AlfaMidi Utama, Jakarta (JCM Project)

Project Reference in Japan

Tokyo Sky Tree



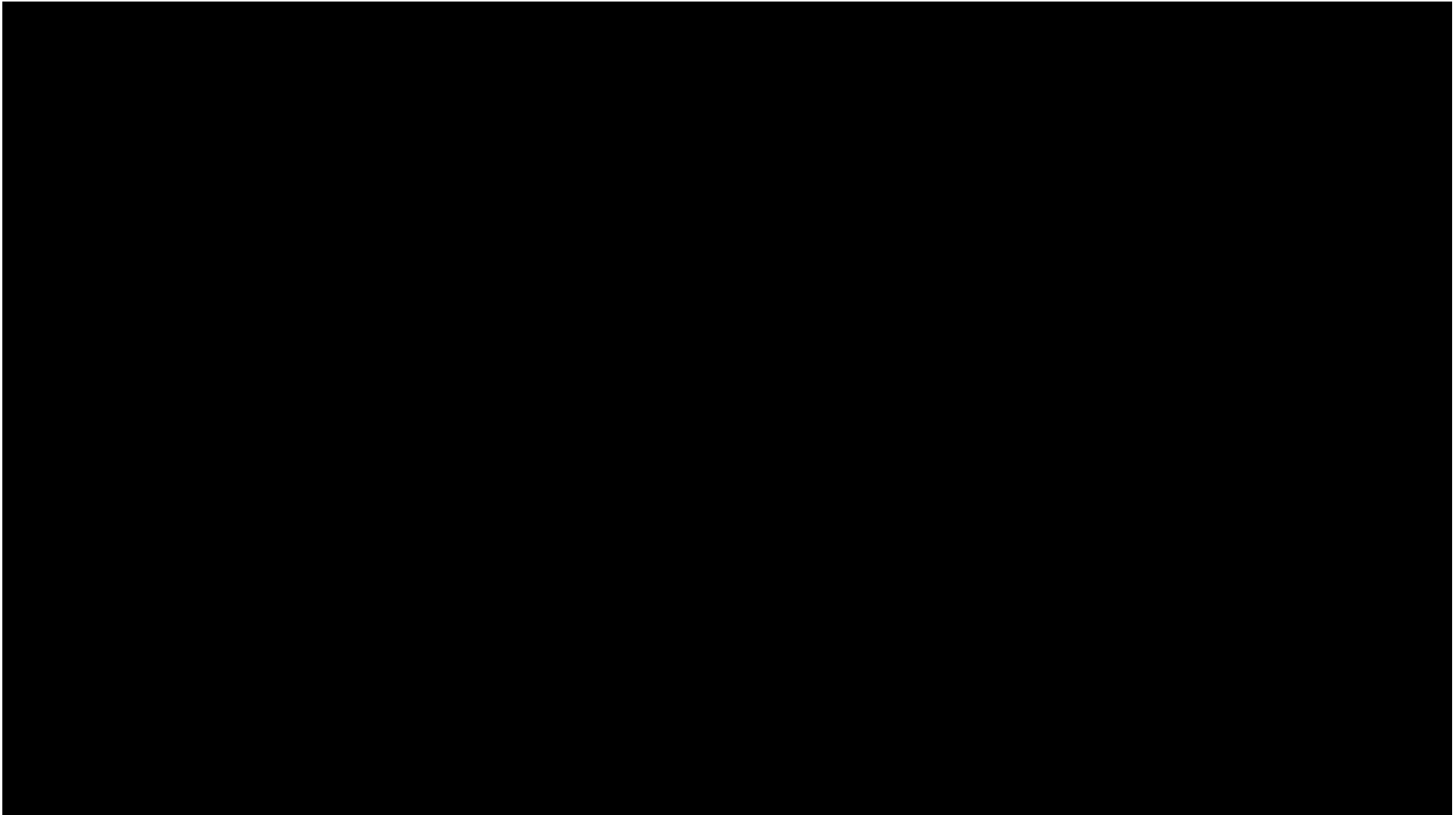
Project Detail

Owner : Tobu Tower Skytree Co. Ltd.
Design & Management: Nikken Sekkei Inc.
Lighting Consulting : Sirius Lighting Office Inc.
Main Contractor : Obayashi Corporation, Japan

(Photo and CGs are provided by Tobu Tower Skytree Co. Ltd.)

Panasonic realized the concept color 'Old Edo color' which designer strongly required.







***Regional Resource Centre for Asia and the Pacific
Asian Institute of Technology***



Institute for Global Environmental Strategies



Climate Change Asia



Ministry of the Environment, Japan

Panasonic

Thank you for your kind attentions!

The background of the slide features three large, ornate stone stupas, likely from the Borobudur temple complex in Indonesia. They are illuminated from below, creating a warm glow against the deep blue twilight sky. The central stupa is the largest and most prominent, flanked by two smaller ones. The base of the stupas is partially obscured by dark foliage.

Panasonic Corporation Eco Solutions Company
Lighting Business Division
PT Panasonic Gobel Eco Solutions Sales Indonesia