

Elaboration of the “risk analysis”, “market overview” and “regulations” sections for a GCF Concept Note proposal

Sessions 15 and 16



Your task

Group work session

- Each group to elaborate several main points to be included in your proposal for sections “F”, “B.3” and “B.4” of the Concept Note template.
- Write up arguments (use computer) – select reporter.
- You have 1.5 hours (split in sub-groups, in case).
- Select presenter.

Plenary session

- Each group will present their arguments.
 - Each presentation will be discussed in plenary.
- ☺ Good luck – trainers will support you ☺



Keep in mind

- Section F: Risk Analysis
 - Identify major **technical** risks the project may face.
 - Identify major **operational** risks the project may face.
 - Identify major **financial** risks the project may face.
 - Identify major **social** risks the project may face.
 - Identify major **environmental** risks the project may face.
 - Propose **risk mitigation measures** for each risk identified.



Keep in mind

- GCF **Environmental and Social Safeguard standards**
 - PS2: Labour and working conditions.
 - PS3: Resource efficiency and pollution prevention.
 - PS4: Community health, safety and security.
 - PS5: Land acquisition and involuntary resettlement.
 - PS6: Biodiversity conservation and sustainable management of living natural resources.
 - PS7: Indigenous peoples.
 - PS8: Cultural heritage.



Keep in mind

- Section B.3: **Market overview**
 - Describe the **market for the product(s) or services** including historical data and forecasts.
 - If applicable, describe **key competitors** with market shares and customer base.
 - If applicable, describe **pricing structures, price controls, subsidies** available and other **government involvement**.



Keep in mind

- Section B.4: Regulation, taxation and insurance
 - Elaborate on **government licenses or permits required** for implementing and operating the project, the issuing authority, and the expected date of issue.
 - Describe applicable **taxes**.
 - Describe applicable **foreign exchange regulations**.
 - Provide details on necessary **insurance policies**.



Keep in mind

- You may wish to refer to the following files:
 - GCF ESS.pdf
 - Already approved funding proposals may help to generate some fresh ideas.

